

# STRATEGIC PLAN

PORT HOPE & DISTRICT CHAMBER OF COMMERCE

2016 - 2020



# MISSION STATEMENT

The Port Hope & District Chamber of Commerce is Port Hope's leading business organization providing maximum value to its membership by being responsive to our member's needs.

## VISION STATEMENT

Be recognized as the "Voice of Business" dedicated to Port Hope's economic and business prosperity.

# STRATEGIC INITIATIVES

### GOAL #1 Increase and retain membership

Be responsive to our members needs and commit to excellence in services provided

#### **Objectives/Strategies**

- 1. Develop a retention and recruitment strategy
- 2. Enhance communication
  - a) To our members
  - b) On behalf of our members
  - c) Increase Board interaction and participation with members
- 3. Provide value for membeship dues
  - a) Connect members to required resources
  - b) Create events based on member needs
  - c) Provide opportunities for collaborations and partnerships between members

### GOAL #2 Policy & Advocacy Works

Be the Voice of Business for Port Hope

#### Objectives/Strategies

- 1. Engage in effective advocacy to bring issues that matter to our members to the forefront of the public agenda
  - a) Be an articulate and persuasive advocate for business
  - b) Define issues that are important to our members
- 2. Reinforce our position as a strong, respected Chamber of Commerce in the municipality and province
- 3. Liaise with municipal government
  - a) Municipal policy and bylaw advocacy
  - b) Monitor proposals and actions by local government which may affect local business
  - c) Develop strategies for keeping the Chamber Policy & Advocacy committee in the minds of members and municipal government

### **GOAL #3 Organization and Administration**

Maintain a sustainable, independent, effective and dynamic business association

#### Objectives/Strategies

- 1. Review current Governance Model
  - a) Ensure accountability of CEO through monitoring and measurement
  - b) Plan for best use of staff and volunteer time
- 2. Utilize technological resources to maximize efficiency
  - a) Ensure online presence meets the needs of members
  - b) Monitor and enhance technological communations as necessary
- 3. Remain financially sustainable
  - a) Fundraising
  - b) Membership dues & programs
  - c) Monitor Service Ontario viability
- 4. Succession Planning
  - a) Develop succession plan for Chamber board of directors
  - b) Develop succession plan for Chamber staff
  - c) Develop succession plan for Service Ontario

### **GOAL #4 Community Relations**

Maintain and enhance relationships with community stakeholders

#### Objectives/Strategies

- 1. Engage and encourage collaborations to benefit our members
  - a) Continue current member partnerships
  - b) Identify new potential partnership opportunities
- 2. Support the municipality with strategies that benefit Chamber members
- 3. Support and encourage member participation with local non-profit and charitable organizations